**Financial Statements and Independent Auditor's Report** 

For the Years Ended June 30, 2024 and 2023



CERTIFIED PUBLIC ACCOUNTANTS
& BUSINESS ADVISORS



## **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors of Washington English Center

## **Opinion**

We have audited the accompanying financial statements of Washington English Center (a nonprofit organization), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Washington English Center as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Washington English Center and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Washington English Center's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Washington English Center's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Washington English Center's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

LSWG, P.A.

Rockville, Maryland September 25, 2024



# Statements of Financial Position June 30,

		<u>2024</u>	<u>2023</u>		
Assets					
Current Assets					
Cash and cash equivalents	\$	403,581	\$	477,725	
Grants receivable		74,065		23,021	
Other receivables		4,112		72	
Prepaid expenses	-	3,947	-	4,579	
Total Current Assets		485,705		505,397	
Property and Equipment - at Cost					
Office equipment		16,562		16,562	
Less: accumulated depreciation		(16,560)		(16,560)	
Property and Equipment - Net		2		2	
Other Assets					
Right of use operating lease assets		20,881		239,813	
Total Other Assets		20,881		239,813	
Total Assets	<u>\$</u>	506,588	\$	745,212	
Liabilities and Net A	Assets				
Current Liabilities					
Accounts payable	\$	1,969	\$	3,410	
Accrued expenses		44,883		36,670	
Deferred revenue		30,174		8,413	
Operating lease liabilities - current portion		20,939		221,381	
Total Current Liabilities		97,965		269,874	
Long-Term Liabilities					
Operating lease liabilities - net of current portion				18,720	
Total Long-Term Liabilities				18,720	
Total Liabilities		97,965		288,594	
Net Assets					
Without donor restrictions		378,664		455,074	
With donor restrictions		29,959		1,544	
Total Net Assets		408,623		456,618	
<b>Total Liabilities and Net Assets</b>	\$	506,588	\$	745,212	

The accompanying notes are an integral part of these statements.

# WASHINGTON ENGLISH CENTER Statement of Activities and Changes in Net Assets For the Year Ended June 30, 2024

Support and Revenue		chout Donor estrictions	With Donor Restrictions		<u>Total</u>
Tuition, net of \$174,342 of scholarships	Φ	200.202	¢.	Φ	200 202
and discounts	\$	399,392	\$ -	\$	399,392
Government contributions		203,451	20.000		203,451
Private foundation contributions		110,500	30,000		140,500
Individual contributions		294,225	5,835		300,060
Corporate contributions		58,480	-		58,480
In-kind contributions		246,647	-		246,647
Fundraising income		108,166	-		108,166
Miscellaneous income		24,809	-		24,809
Interest income		12,822		. <u> </u>	12,822
Total Support and Revenue		1,458,492	35,835		1,494,327
Net assets released from restrictions		7,420	(7,420	) _	<u> </u>
Total Support and Revenue		1,465,912	28,415		1,494,327
Expenses					
Program services		1,206,442	-		1,206,442
Management and general		156,310	-		156,310
Fundraising		179,570	-		179,570
Total Expenses		1,542,322		_	1,542,322
Changes in Net Assets		(76,410)	28,415		(47,995)
Net Assets - Beginning of Year		455,074	1,544	<u> </u>	456,618
Net Assets - End of Year	\$	378,664	\$ 29,959	\$	408,623

# Statement of Activities and Changes in Net Assets For the Year Ended June 30, 2023

	Without Donor With D Restrictions Restrictions			<b>Total</b>
Support and Revenue				
Tuition, net of \$46,500 of scholarships				
and discounts	\$ 285,002	\$ -	\$	285,002
Government contributions	147,552	-		147,552
Private foundation contributions	139,500	-		139,500
Individual contributions	246,134	-		246,134
Corporate contributions	62,398	-		62,398
In-kind contributions	297,878	-		297,878
Fundraising income	129,551	-		129,551
Miscellaneous income	11,647	-		11,647
Interest income	 8,171			8,171
Total Support and Revenue	1,327,833	-		1,327,833
Net assets released from restrictions	 6,407	(6,407)		
Total Support and Revenue	1,334,240	(6,407)		1,327,833
Expenses				
Program services	1,152,427	-		1,152,427
Management and general	141,465	-		141,465
Fundraising	 156,557			156,557
Total Expenses	 1,450,449			1,450,449
Changes in Net Assets	(116,209)	(6,407)		(122,616)
Net Assets - Beginning of Year	 571,283	7,951	_	579,234
Net Assets - End of Year	\$ 455,074	\$ 1,544	\$	456,618

# Statement of Functional Expenses For the Year Ended June 30, 2024

	Program	Ma	nagement			
	<b>Services</b>	and	d General	<u>Fu</u>	ndraising	<b>Total</b>
Salaries, payroll taxes and benefits	\$ 611,320	\$	83,160	\$	142,359	\$ 836,839
Appreciation and ceremonies	2,870		4,243		-	7,113
Bank and credit card fees	15,540		2,114		3,619	21,273
Communications	14,195		3,945		2,198	20,338
Community outreach	6,140		-		-	6,140
Database expenses	-		-		4,298	4,298
Instructional supplies	84,347		-		-	84,347
Insurance	7,647		850		-	8,497
Legal expenses	215,816		24,665		6,166	246,647
Miscellaneous	457		1,179		1,130	2,766
Operating lease expense and utilities	213,625		23,736		-	237,361
Printing and publications	8,204		437		3,032	11,673
Professional fees	13,754		11,400		-	25,154
Spring event expense	-		-		16,768	16,768
Staff development and travel	2,548		-		-	2,548
Supplies	5,229		581		-	5,810
Volunteer expenses	4,750		_			 4,750
Total Expenses	\$ 1,206,442	\$	156,310	\$	179,570	\$ 1,542,322

# WASHINGTON ENGLISH CENTER Statement of Functional Expenses For the Year Ended June 30, 2023

	P	rogram	Ma	nagement			
	<u>S</u>	<u>Services</u>	and	l General	<u>Fu</u>	ndraising	<b>Total</b>
Salaries, payroll taxes and benefits	\$	584,753	\$	71,561	\$	122,905	\$ 779,219
Advertising and promotions		4,003		-		-	4,003
Appreciation and ceremonies		3,014		1,573		-	4,587
Bank fees		10,287		1,259		2,162	13,708
Charitable contributions		-		2,757		-	2,757
Communications		8,267		2,112		1,009	11,388
Database expenses		5,700		-		4,204	9,904
Depreciation		374		46		79	499
Instructional supplies		29,729		-		-	29,729
Insurance		8,184		909		-	9,093
Legal expenses		268,090		29,788		-	297,878
Membership dues		455		-		1,057	1,512
Miscellaneous		-		526		-	526
Operating lease expense and utilities		177,295		19,699		-	196,994
Postage and delivery		-		226		226	452
Printing and publications		8,681		452		2,769	11,902
Professional fees		7,956		9,990		-	17,946
Spring event expense		-		-		22,146	22,146
Staff development and travel		3,057		-		-	3,057
Staff recruitment		-		210		-	210
Supplies		3,216		357		-	3,573
Textbooks		25,116		-		-	25,116
Volunteer expenses		4,250		_			 4,250
Total Expenses	\$	1,152,427	\$	141,465	\$	156,557	\$ 1,450,449

# Statements of Cash Flows For the Years Ended June 30,

Increase (Decrease) In Cash and Cash Equivalents		<u>2024</u>		<u>2023</u>
<b>Cash Flows from Operating Activities</b>				
Changes in net assets	\$	(47,995)	\$	(122,616)
Adjustments to reconcile change in net assets to net cash				
provided by (used in) operating activities:				
Depreciation expense		-		499
Amortization of right of use operating lease assets		233,394		202,060
Net change in current assets and liabilities				
Grants receivable		(51,044)		3,651
Other receivables		(4,040)		189,295
Prepaid expenses		632		9,881
Accounts payable		(1,441)		2,800
Accrued expenses		8,213		2,883
Deferred revenue		21,761		8,413
Deferred rent		-		(28,073)
Operating lease liabilities		(233,624)		(201,772)
Net Cash Provided by (Used in) Operating Activities		(74,144)		67,021
Net increase (decrease) in cash and cash equivalents		(74,144)		67,021
Cash and Cash Equivalents Balance - Beginning of Year		477,725		410,704
Cash and Cash Equivalents Balance - End of Year	\$	403,581	<u>\$</u>	477,725
Supplemental Information:				
Interest paid	\$		\$	
Income taxes paid	\$		\$	
Supplemental Disclosure of Non-Cash Investing and Financing Activity:  Operating lease liabilities arising from new right of use				
operating lease assets	<u>\$</u>	8,468	<u>\$</u>	448,349

#### 1. Nature of Business

Washington English Center (the "Organization") was incorporated in January 1998 in the District of Columbia as a non-stock nonprofit corporation. The Organization provides educational services, access to technology, and employment programs to low-income adult immigrants in the Washington, D.C. metropolitan area.

#### 2. Summary of Significant Accounting Policies

#### (a) Basis of Accounting

The accompanying financial statements are presented on the accrual basis of accounting, whereby revenue is recognized when earned and expenses when they are incurred.

#### (b) Cash and Cash Equivalents

The Organization considers cash and cash equivalents to include all highly liquid cash and investments with a maturity of three months or less at acquisition.

#### (c) Grants and Other Receivables

These receivables are stated at the amount management expects to collect from outstanding balances. Receivables are periodically evaluated for collectability based on past credit history with clients and customers, and their current financial condition. The Organization considers receivables to be fully collectible; accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when that determination is made. All receivables are considered collectible within one year.

## (d) Property and Equipment

Property and equipment are stated at cost, less accumulated depreciation. The Organization's policy is to capitalize expenditures for property and equipment in excess of \$1,500. Depreciation is computed on the straight-line method using estimated useful life, varying from three to five years. Leasehold improvements are amortized over the life of the lease. Expenses for maintenance and repairs are charged against income as incurred, and betterments which increase the value or materially extend the useful life of the related assets are capitalized. Depreciation expense for years June 30, 2024 and 2023 was \$- and \$499, respectively.

#### (e) Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to or are no longer subject to donor-imposed stipulations.

Net Assets with Donor Restrictions – Net assets whose use is limited by donor-imposed time and/or purpose restrictions.

## 2. Summary of Significant Accounting Policies (continued)

#### (e) Net Assets (continued)

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restriction. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor restrictions on the net assets (i.e. the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

#### (f) Revenue Recognition

Revenues consist primarily of tuition derived from courses taught by the Organization. Revenues from tuition and fees are recognized pro-rata (on a straight-line basis) over the relevant period attended by the student of the applicable course or program. If a student withdraws from a course, the paid but unearned portion of the student's tuition is refunded for the first two weeks. After that time, a credit for a future semester will be issued. Prepaid tuition is the portion of payments received but not earned and is reflected as deferred revenue in the accompanying Statements of Financial Position as such amounts are expected to be earned within the next year.

The Organization recognizes contributions as revenue when cash, securities or other assets, an unconditional promise to give, or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met.

## (g) Advertising

The Organization expenses advertising costs as incurred. Advertising and promotion expenses were \$- and \$4,003 for the years ended June 30, 2024 and 2023, respectively.

#### (h) Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the Statements of Activities and Changes in Net Assets. The Statements of Functional expenses presents the natural classification detail of expenses by function. Directly identifiable expenses are charged to programs and supporting services. Certain costs have been allocated among the programs and supporting services benefited based on estimated time and effort. They include: salaries, payroll taxes, employee benefits, bank fees, certain professional fees, certain communications expenses, depreciation, technology, web hosting and staff recruitment. Other expenses being allocated based on the estimated square footage include: rent and utilities, office supplies, insurance, telephone and payroll processing fees.

## 2. Summary of Significant Accounting Policies (continued)

### (i) Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Such estimates primarily relate to unsettled transactions and events on the dates of the Statements of Financial Position. Accordingly, actual results could differ from those estimates.

## (j) Leases

The Organization previously adopted Accounting Standards Update (ASU) No. 2016-02, *Leases*. This standard establishes a right-of-use (ROU) model that requires a lessee to recognize a ROU asset and lease liability on the Statements of Financial Position for all leases with a term longer than 12 months. Leases will be classified as finance or operating leases, with the classification affecting the pattern and classification of expense recognition in the Statements of Activities and Changes in Net Assets.

The Organization has chosen to separate lease and non-lease components in determining the ROU asset and lease liability; therefore, charges for common area maintenance (CAM) have not been included with the ROU asset and lease liability on the Statements of Financial Position. In addition, the Organization has applied the practical expedient which allows the use of a risk-free rate to determine the present value of the lease liability. Lastly, the Organization has chosen not to apply Topic 842 to low value assets. Additional information regarding leasing is included in Note 8.

#### 3. Income Taxes

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, except on net income derived from unrelated business activities. For the years ended June 30, 2024 and 2023, the Organization has determined that no income tax is due for its activities. Accordingly, no provision for income tax has been recorded in the accompanying financial statements. The Organization is not considered a private foundation.

The Organization has adopted the recognition requirements for uncertain income tax positions as required by U.S. generally accepted accounting principles. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities. The Organization believes that the income tax filings will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Organization's financial condition, results of operations, or cash flows. Accordingly, the Organization has not recorded any reserves or related accruals for interest and penalties for uncertain income tax positions at June 30, 2024 or 2023. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Organization believes it is no longer subject to examinations for years prior to 2020.

#### 4. Net Assets with Donor Restrictions

Net assets with donor restriction are restricted for the following at June 30:

	<u>2024</u>	<u>2023</u>
Purpose:		
Scholarships for immigrant women	\$ 4,959	\$ 1,544
Time:		
Fiscal year 2025	15,000	-
Fiscal year 2026	10,000	-
	\$ 29,959	\$ 1,544

#### 5. Noncash In-Kind Contributions

The Organization's in-kind contributions consisted of the following as of June 30:

	<u>2024</u>	<u>2023</u>	<u>Usage</u>
Legal services	\$ 246,647	\$ 297,878	Program and M & G
	\$ 246,647	\$ 297,878	

These in-kind contributions were valued using the billing rates reported by each vendor which is the rate used for similar services or products. No in-kind contributions were restricted. The Organization does not sell donated gifts in kind and only uses services and goods for its own program or supporting service activities.

The Organization received approximately 48,820 hours of volunteer teacher, tutor and job coach services for the year ended June 30, 2024. These volunteer services were valued at approximately \$2,483,982 based on the average value for a volunteer hour in the District of Columbia.

The Organization received approximately 41,482 hours of volunteer teacher, tutor and job coach services for the year ended June 30, 2023. These volunteer services were valued at approximately \$2,074,100 based on the average value for a volunteer hour in the District of Columbia.

These volunteer teacher and tutor services were not recognized in the financial statements because they do not meet the criteria for recognition under Financial Accounting Standards Board (FASB) Codification Standards.

#### 6. Concentrations

<u>Credit Risk</u> - Cash and cash equivalents held by the Organization in bank accounts may at times exceed the Federal Deposit Insurance Corporation (FDIC) coverage limit. Money market accounts held by Charles Schwab are not covered by FDIC but are covered by the Securities Investor Protection Corporation (SIPC). At times throughout the year, the cash and cash equivalents balance may exceed FDIC and SIPC coverage. Management believes the Organization is not exposed to any significant credit risk related to cash and cash equivalents.

#### 7. Revenues from Contracts with Customers

The following table provides information about significant changes in deferred revenue for the years ended June 30:

	<u>2024</u>	<u>2023</u>
Deferred revenue, beginning of year	\$ 8,413	\$ -
Revenue recognized that was included in		
deferred revenue at beginning of year	(8,413)	-
Increase in deferred revenue due to		
cash received during the year	 30,174	8,413
Deferred revenue, end of year	\$ 30,174	\$ 8,413

#### **8.** Lease Commitments

Office Lease - On September 21, 2021, the Organization entered into two subleases for 12,352 square feet of office and classroom space in Washington, D.C. for a term expiring on May 31, 2024. The subleases called for total monthly payments of \$18,000 with 4% annual increases. Also, additional rent of 50% of the amount billed for the lease premises for electricity was due monthly. During fiscal year 2024, the Organization replaced these subleases with license agreements. These license agreements call for total monthly payments of \$18,720 through July 31, 2024. This lease was not renewed.

**Equipment Lease** – The Organization has a 12 month lease for office equipment with minimum monthly lease payments of \$743.

The operating lease liability as of June 30, 2024 consists of the following:

Current portion of operating lease liability	\$ 20,939
Long-term portion of operating lease liability	 _
Total operating lease liability	\$ 20,939

### 8. Lease Commitments (continued)

Office lease expense was \$237,361 and \$196,994, which includes utilities, for the years ended June 30, 2024 and 2023 and is included as a component of "operating lease expense and utilities" on the Statements of Functional Expenses. Copier lease expense was \$8,754 and \$9,040 for the years ended June 30, 2024 and 2023 and is included as a component of "printing and publications" on the Statement of Functional Expenses.

Additional information regarding these leases is summarized below:

Weighted-average remaining lease term	0.10
Weighted-average discount rate	5.15%

Future annual minimum lease payments under the leases for the next five years are as follows at June 30:

2025	\$ 20,949
2026	-
2027	-
2028	-
2029	-
Thereafter	 
Total undiscounted cash flows	20,949
Less: present value discount	 (10)
Total lease liabilities	\$ 20,939

#### 9. Contingencies

At June 30, 2024 and 2023, the Organization was participating in grants funded by government agencies. These grants, as well as other grants and contracts awarded and completed in the past, are subject to compliance audits by grantors. The amounts, if any, of expenditures, which could be disallowed by the granting agency, cannot be determined at this time. The Organization expects such amounts, if any, to be immaterial.

# 10. Liquidity and Availability of Financial Assets

The following table reflects the Organization's financial assets as of June 30, 2024 and 2023, reduced by amounts not available for general expenditures within one year.

<u>2024</u>	<u>2023</u>
\$ 403,581	\$ 477,725
74,065	23,021
 4,112	72
481,758	500,818
 (29,959)	(1,544)
\$ 451,799	\$ 499,274
\$	74,065 4,112 481,758 (29,959)

The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

## 11. Subsequent Events

Management has evaluated subsequent events through September 25, 2024, the date that the financial statements were available to be issued.

The Organization signed a 150 month lease for office space in the District of Columbia which will be effective on September 1, 2024. The lease requires a security deposit of \$115,332 and prepaid rent of \$38,444. It requires monthly payments of \$38,444 with 2.25% annual increases. The client may terminate the lease after the eighth lease year upon proper written notice and with a required termination payment. The first 12 calendar months of this lease are 100% abated by the landlord, during the second and third lease years 50% of the monthly payments are abated and after the fourth lease year the first monthly lease payment will be abated.

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